

SPOTLIGHT ON:

Hartford

Hartford, Connecticut is home to Superior Environmental Corp's New England-based office.

Open Since: February 2003
Office Manager: John Ernst
Markets Covered: New York, New Jersey, Connecticut, Massachusetts, Rhode Island, Vermont, New Hampshire and Maine

John Says: "We are in a highly competitive market with some big national players, but we routinely receive great projects from loyal customers because of our expertise and the quality of our service."

Employees: The Hartford office employs Licensed Environmental Professionals (LEP), Licensed Professional Engineers (PE), certified NACE Corrosion and Veeder Root Technicians, GIS/GPS and Geoprobe® operators, among other environmental specialists.

Recent News: Selected as the Primary Supplier to the State of Connecticut Department of Transportation for storage tank inspection, testing and repair services. Effective July 31, 2004, this multi-year contract is open to all Connecticut state agencies, as well as state universities, municipalities and other qualifying not-for-profit businesses.

Recent Projects:
• Assessment, budgeting and project management for one of the world's



CAPTION TO GO HERE.

largest cable and wire manufacturers for redevelopment of an historic manufacturing site.

- Underground and above ground storage tank management assistance, including installation/repair of electronic remote sensing equipment, corrosion protection systems, SPCC plans and other services for a leading telecommunications firm's 160 locations
- Sewer flow strength analysis for beverage manufacturer
- Environmental health and safety management for a metal fabricator, including employee training, periodic inspections and outsourced environmental management

- Development of SPCC plans, completion of environmental due diligence assessments for real estate transactions, EPCRA and EPA compliance audits, and providing bulk tank inspection, corrosion testing and Tank System Integrity Testing Services to defense contractors, petroleum marketers and pharmaceutical companies
- Geoprobe® services for assessment of historic manufacturing sites
- Storage tank compliance services for petroleum marketer (line and leak detector testing, vapor recovery testing, corrosion testing, ATG inspection).

CUSTOMER PROFILE

SSOE, Inc.

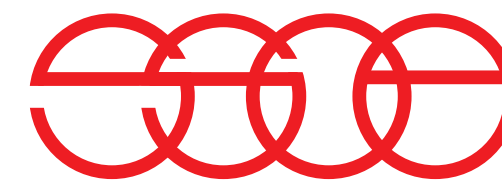
For more than 50 years, SSOE, Inc., engineers-architects for industrial, institutional, governmental, commercial, and health care clients, has relied on a sturdy foundation to promote growth of its global presence. True innovators, the SSOE team has operations in Michigan, California, New Jersey, Ohio, Tennessee, and Puerto Rico. Just as SSOE's client list has grown, so has its need for due diligence services and geotechnical investigation.

"About three years ago, I was looking for a new environmental company to utilize, and knew that Superior Environmental Corp had done good work for a valued client of ours, so I gave them a call," said Doug Gardner, project manager in Troy's civil department. "I do a lot of up front due diligence work, and I've been very satisfied with Superior."

During one recent project, Superior did an asbestos inspection of an aged three-unit strip mall. SSOE's client, a major pharmacy chain, wanted to refurbish a dated drug store into a large, modernized pharmaceutical retail center. The project had to be completed in a very short time frame. Superior's approach included reviewing building specifications, devising a sampling strategy and collecting bulk samples, which were analyzed through a polarized light microscope.

Through Superior's efficient assessment of the site and strategic recommendations, SSOE was able to propose a redevelopment plan to its client that minimized their capital expenditures and protected them from future liability.

"Superior's work is first-rate, on time and within budget," Gardner said. "This is very much appreciated because my due diligence work usually has to be done within a short time frame."



SSOE, INC.

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Ryan Dunning, office manager for Superior's Detroit office, noted that in the not-so-distant past, larger engineering firms maintained a lock on geotechnical services. That a firm as internationally established as SSOE opted to utilize Superior for its geotechnical expertise, in combination with Phase I and Phase II assessments, is a salute in particular to Lynn Jankowski and Aric Geda, who founded Superior's geotechnical investigation services.

"It takes longer for someone of our size to break into this market," Dunning said. "But it's because of our size that we can be more competitive and responsive – and this is a branch of Superior that's now growing rapidly."

Such services are well in demand from clients including SSOE, whose professionals are sought not only for their innovative engineering savvy, but solid technical foundation.

"At SSOE we realize that each client is unique – with differing needs from design to delivery. Flexibility and delivery of design and engineering services are paramount in every phase of a project," Gardner noted. "Collaborating for growth, SSOE has established a network of professionals, partnerships and alliances that allow us to stay ahead of the curve, achieve best practices and serve our clients better."

Superior Environmental Corp is pleased to be one of those partners.

did you know?

- The Michigan Department of Environmental Quality (MDEQ) Director Steven E. Chester has announced the following reorganization steps to streamline operations of MDEQ:
 - Create the Office of Civil Enforcement Coordination (OCEC)
 - Change the name of the Water Division to the Water Bureau having two divisions the Lansing Division and the Field Division
 - Divide the Geological and Land Management Division, creating the Office of Geological Survey and the Land and Water Management Division

Superior Environmental Corp will keep its customers informed of the new contacts and procedures that may arise due to these changes.

- The USEPA published final rules for 18-month extensions of certain compliance deadlines for the Spill Prevention Control and Countermeasure (SPCC) program. The dates span from February 17, 2006 through August 18, 2006 depending on when facilities started operations. For a full schedule and closer look at SPCC rules, visit <http://www.epa.gov/oilspill/spccrule.htm>.

- The deadline for applications for fiscal year 2005 Brownfield grants and loans is November 12, 2004. Guidelines for the Brownfields Assessment Grants, Revolving Loan Fund, and Cleanup Grants can be found at <http://www.epa.gov/brownfields/applicat.htm>.

